

Beauty SESSION

Trivia Game



Mary Kay's signature color is pink. Is that because it was her favorite color or because **she thought it looked good in bathrooms?**

What idea did Mary Kay Ash come up with first, **the business plan** or the product she would sell?

What year did Mary start her business? **1963**

- tell story of how she started
- tell brief part of I-story

TRUE or FALSE

Mary Kay's products are 100% guaranteed by the company.
TRUE

Have you ever gone more than 2 days without washing your face?

Mary Kay does not do any animal testing on their products. TRUE

Have you ever gone to bed with your makeup on and wore the same makeup the next day?

Mary Kay consultants report to someone above them. FALSE

- share how flexible our opportunity is, within a supportive community



What did you learn that was new or interesting?

What is most attractive about the business opportunity?

According to Forbes, how many people will start a home-based business in the next 5 years? **79 million**

What % of Americans have a side-hustle, even if they make a great income? **43%**

What are the top 5 things women are looking for in a satisfying career?

- 1. People**
- 2. Challenge**
- 3. Opportunity**
- 4. Personal Growth**
- 5. Money (ranked last)**

What are the 2 main causes that the Mary Kay Foundation supports?

fighting cancers that affect women and supporting women impacted by domestic violence

- we have a passion for women and for 55 years our company has fought for women in many ways
- 1 in 4 women are impacted by domestic violence; MK partners with Love Is Respect

How many types of cars can be earned in Mary Kay? **5 car types**

- share more about the car program, cash compensation

How many trees has Mary Kay planted for every old compact that was recycled?

1 million

- worldwide recycling program
- sustainable product packaging
- zero landfill sites
- 100% biodegradable packaging
- 100% renewable energy
- cruelty free

What is a consultant's personal discount and commission? **50%**

- share a story of your (or Director's) highest earnings

Would you rather never wear mascara again or never wear foundation again?

What are some of Mary Kay Ash's philosophies and beliefs that the company was built on?

- **Golden Rule, God/Family/Career, Praise women to success, culture that values personal growth, culture of collaboration instead of competition, sisterhood, fun and girlfriend time**

Add additional questions, stories and facts of your choice here.