



LQ Champions Watch Me Win Packet



Linda Quillin
Senior Sales Director
404.725.1248
lquillin@att.net

Unit Website: www.lindaquillin.pink

Monthly Goals

Linda's Champion Unit

Name: _____ Month: _____

I'm Saving for:

I need to profit:

\$

Retail Goal:

\$

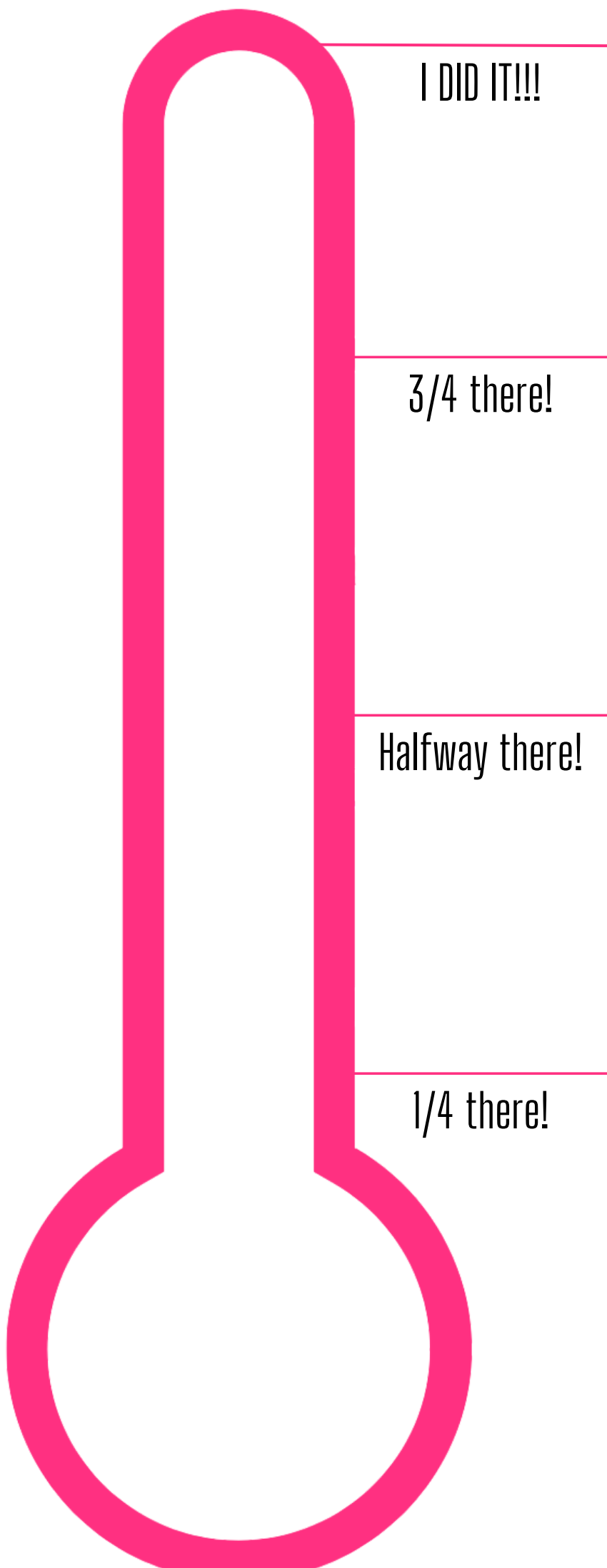
Projected Breakdown:

100% Retail: _____

50% Wholesale: _____

10% Section 2/supplies: _____

40% Profit: _____



I DID IT!!!

3/4 there!

Halfway there!

1/4 there!

New Team Members:

My "why"

Track your Star

For each \$200 w/s you order, color in a Star & track your progress. Once you are a Sapphire Star, every new qualified team member you add in the quarter boosts you to the next star level.

Q1 June 16-Sept 15
Q3 Dec 16-Mar 15

Q2 Sept 16-Dec 15
Q4 Mar 16-June 15

\$200	\$400	\$600	\$800	\$1000	\$1200	\$1400	\$1600
\$1800 SAPPHIRE!	\$2000	\$2200	\$2400 RUBY!	\$2600	\$2800	\$3000 DIAMOND	\$3200
\$3400	\$3600 EMERALD!	\$3800	\$4000	\$4200	\$4400	\$4600	\$4800 PEARL!

Save, carryover and accumulate credits from quarter to quarter!
Redeem credits for multiple prizes at once or save for bigger, more valuable prizes!
Redeem any time and use every last credit earned. No credits are lost.

My Weekly Plan

Linda's Champion Unit

WEEK OF: _____

Success is hidden in your daily routine of consistency and discipline! Schedule 30 minutes to hour time slots that work for you and fill in what you are willing to do for your business. What can you commit to for the week?

___ BOOKING ___ COACHING ___ CUSTOMER SERVICE ___ SHARING THE OPPORTUNITY

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
6:00am							
7:00am							
8:00am							
9:00am							
10:00am							
11:00am							
12:00pm							
1:00pm							
2:00pm							
3:00pm							
4:00pm							
5:00pm							
6:00pm							
7:00pm							
8:00pm							
9:00pm							
Your Daily Results	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) ___ Sharing Appointments \$ _____	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) ___ Sharing Appointments \$ _____	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) ___ Sharing Appointments \$ _____	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) ___ Sharing Appointments \$ _____	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) ___ Sharing Appointments \$ _____	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) ___ Sharing Appointments \$ _____	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) ___ Sharing Appointments \$ _____

My Week Includes:

- Blue:** Quiet, Faith, Exercise
- Yellow:** Family Time
- Red:** Date Night
- Gray:** Other Job
- Green:** Sharing
- Green:** Facials, Parties, & Shows
- Green:** Coaching (Hostess, Guests)
- Green:** Customer Service (Calls, Sales)
- Pink:** Growth (Unit meeting, MK events, & Director calls)

Weekly Sales:

Sales Goal: \$ _____
 Total Sales: \$ _____

My Star:

Orders placed this week:
 \$ _____ Wholesale Order
 Date Placed: _____
 \$ _____ Wholesale Order
 Date Placed: _____
 Star Total to Date: \$ _____

Team Building:

Sharing Appts. Held: _____
 New Team Members: _____

Notes for next week:

Monthly Tracking

Linda's Champion Unit

Mental BATHS

Faces Take You Places

B 1 NEW BOOKING (virtual or in person) OR 5 BOOKING ATTEMPTS

A AFFIRMATIONS (Say out loud!)

T TRAINING - MILLION \$ MESSAGE OR UNIT ZOOM

H HOOKUP W/DIRECTOR FOR A DAILY CHECK-IN & GOALS FOR TOMORROW

S SELL SOMETHING OR SHARE THE OPPORTUNITY W/ SURVEY

Name	Phone #	# of Referrals	\$ Sold	SCC	Rebook Date	Appt. Date	2 Day FU	2 wk FU	2 Mo FU	Added to PCP	Int. in Joining	# Items Sold
1.												
2.												
3.												
4.												
5.												
6.												
7.												
8.												
9.												
10.												
11.												
12.												
13.												
14.												
15.												
16.												
17.												
18.												
19.												
20.												
21.												
22.												
23.												
24.												
25.												
26.												
27.												
28.												
29.												
30.												
31.												

- 1. B A T H S
- 2. B A T H S
- 3. B A T H S
- 4. B A T H S
- 5. B A T H S
- 6. B A T H S
- 7. B A T H S
- 8. B A T H S
- 9. B A T H S
- 10. B A T H S
- 11. B A T H S
- 12. B A T H S
- 13. B A T H S
- 14. B A T H S
- 15. B A T H S
- 16. B A T H S
- 17. B A T H S
- 18. B A T H S
- 19. B A T H S
- 20. B A T H S
- 21. B A T H S
- 22. B A T H S
- 23. B A T H S
- 24. B A T H S
- 25. B A T H S
- 26. B A T H S
- 27. B A T H S
- 28. B A T H S
- 29. B A T H S
- 30. B A T H S
- 31. B A T H S

MILLION \$ MESSAGE HOTLINE: 641-715-3900
ACCESS CODE 44336#

U = Ultimate Set, M = Miracle Set, S = Basic Set, R = Repair, B = Botanicals, C= Clearproof, K = Mens Set



Linda's Champion Unit

Party & Pass It On

	Hostess	Party Sales		Hostess	Party Sales
1.			6.		
2.			7.		
3.			8.		
4.			9.		
5.			10.		

Monthly Totals

New SCC _____

Faces _____

Face Avg \$ _____

Party Average \$ _____

Total \$ _____

Items Old _____

\$100 Days _____

Guests to Events _____

of New Names _____

Shares _____

New TM's _____

Wholesale Order \$ _____

Amt Towards Star _____

Amt to Finish Star _____

Sharing the Opportunity & Pass It On

Use this chart below to track the ways you layer your customer with service and team building information.

S = on skin care H = hostess P = given recruiting packet V = watched opportunity video & did survey
G = guest to event Y = yes N = no M = maybe J = joined

	Name	Phone #	Email	Circle all that apply	Notes
1.				SHPVGYNMJ	
2.				SHPVGYNMJ	
3.				SHPVGYNMJ	
4.				SHPVGYNMJ	
5.				SHPVGYNMJ	
6.				SHPVGYNMJ	
7.				SHPVGYNMJ	
8.				SHPVGYNMJ	
9.				SHPVGYNMJ	
10.				SHPVGYNMJ	
11.				SHPVGYNMJ	
12.				SHPVGYNMJ	
13.				SHPVGYNMJ	
14.				SHPVGYNMJ	
15.				SHPVGYNMJ	

Stretch Club

- 15 Faces in a month
- 30 Faces in a month
- 3 + Team Members
- 10 Full Circle Shares

Benchmarks

- \$600 Company Jewelry
- \$1,000 Wholesale
- 1 Team Member

Power Plus = 30 Faces, 6 Career Chats, and 1 new Team Member

Earn your Company Jewelry with \$1,200 in sales!

	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	\$100	\$200	\$300	\$400	\$500
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
\$600	\$700	\$800	\$900	\$1,000	\$1,100
					<input type="radio"/>
					\$1,200



100 Item Sheet

Linda's Champion Unit

Name: _____ Month: _____

- | | | | |
|-----------|-----------|-----------|------------|
| 1. _____ | 26. _____ | 51. _____ | 76. _____ |
| 2. _____ | 27. _____ | 52. _____ | 77. _____ |
| 3. _____ | 28. _____ | 53. _____ | 78. _____ |
| 4. _____ | 29. _____ | 54. _____ | 79. _____ |
| 5. _____ | 30. _____ | 55. _____ | 80. _____ |
| 6. _____ | 31. _____ | 56. _____ | 81. _____ |
| 7. _____ | 32. _____ | 57. _____ | 82. _____ |
| 8. _____ | 33. _____ | 58. _____ | 83. _____ |
| 9. _____ | 34. _____ | 59. _____ | 84. _____ |
| 10. _____ | 35. _____ | 60. _____ | 85. _____ |
| 11. _____ | 36. _____ | 61. _____ | 86. _____ |
| 12. _____ | 37. _____ | 62. _____ | 87. _____ |
| 13. _____ | 38. _____ | 63. _____ | 88. _____ |
| 14. _____ | 39. _____ | 64. _____ | 89. _____ |
| 15. _____ | 40. _____ | 65. _____ | 90. _____ |
| 16. _____ | 41. _____ | 66. _____ | 91. _____ |
| 17. _____ | 42. _____ | 67. _____ | 92. _____ |
| 18. _____ | 43. _____ | 68. _____ | 93. _____ |
| 19. _____ | 44. _____ | 69. _____ | 94. _____ |
| 20. _____ | 45. _____ | 70. _____ | 95. _____ |
| 21. _____ | 46. _____ | 71. _____ | 96. _____ |
| 22. _____ | 47. _____ | 72. _____ | 97. _____ |
| 23. _____ | 48. _____ | 73. _____ | 98. _____ |
| 24. _____ | 49. _____ | 74. _____ | 99. _____ |
| 25. _____ | 50. _____ | 75. _____ | 100. _____ |

Re-orders

Linda's Champion Unit

Re-orders pile up! Track your customer re-orders here.

1.	_____	\$ _____	Over \$50 <input type="checkbox"/>	16.	_____	\$ _____	Over \$50 <input type="checkbox"/>
	Name	Amount			Name	Amount	
2.	_____	\$ _____	<input type="checkbox"/>	17.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
3.	_____	\$ _____	<input type="checkbox"/>	18.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
4.	_____	\$ _____	<input type="checkbox"/>	19.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
5.	_____	\$ _____	<input type="checkbox"/>	20.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
6.	_____	\$ _____	<input type="checkbox"/>	21.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
7.	_____	\$ _____	<input type="checkbox"/>	22.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
8.	_____	\$ _____	<input type="checkbox"/>	23.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
9.	_____	\$ _____	<input type="checkbox"/>	24.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
10.	_____	\$ _____	<input type="checkbox"/>	25.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
11.	_____	\$ _____	<input type="checkbox"/>	26.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
12.	_____	\$ _____	<input type="checkbox"/>	27.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
13.	_____	\$ _____	<input type="checkbox"/>	28.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
14.	_____	\$ _____	<input type="checkbox"/>	29.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	
15.	_____	\$ _____	<input type="checkbox"/>	30.	_____	\$ _____	<input type="checkbox"/>
	Name	Amount			Name	Amount	

Trying to bump up a sale?

Suggest Mascara, EMR, Micellar Water, Eye Patches, or lip gloss!

\$ _____
Total

Party Prep

Linda's Champion Unit

Get ready to PARTY!

Hostess: _____ Phone: _____

Date: _____ Virtual In-person Guest Event

	Invited	Samples N/D, C/O, Repair	Zoom #/ FB invite	Follow-up	Added to VIP group
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Hostess: _____ Phone: _____

Date: _____ Virtual In-person Guest Event

	Invited	Samples N/D, C/O, Repair	Zoom #/ FB invite	Follow-up	Added to VIP group
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Hostess: _____ Phone: _____

Date: _____ Virtual In-person Guest Event

	Invited	Samples N/D, C/O, Repair	Zoom #/ FB invite	Follow-up	Added to VIP group
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Hostess: _____ Phone: _____

Date: _____ Virtual In-person Guest Event

	Invited	Samples N/D, C/O, Repair	Zoom #/ FB invite	Follow-up	Added to VIP group
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Hostess: _____ Phone: _____

Date: _____ Virtual In-person Guest Event

	Invited	Samples N/D, C/O, Repair	Zoom #/ FB invite	Follow-up	Added to VIP group
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Hostess: _____ Phone: _____

Date: _____ Virtual In-person Guest Event

	Invited	Samples N/D, C/O, Repair	Zoom #/ FB invite	Follow-up	Added to VIP group
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Hostess: _____ Phone: _____

Date: _____ Virtual In-person Guest Event

	Invited	Samples N/D, C/O, Repair	Zoom #/ FB invite	Follow-up	Added to VIP group
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Hostess: _____ Phone: _____

Date: _____ Virtual In-person Guest Event

	Invited	Samples N/D, C/O, Repair	Zoom #/ FB invite	Follow-up	Added to VIP group
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>